

CITY OF SPRINGFIELD MO  
 SOLICITATION: IFB #065-2012  
 FIRE APPARATUS - PUMPERS  
 OPENED: JANUARY 26, 2012

	VENDOR DELIVERY TERMS EXCEPTIONS	PRECISION FIRE APP * 320 DAYS ARO * 0.5%COD, NET 5 * YES *	CRIMSON FIRE INC * 270 DAYS ARO * NET 0 * NO *	MAX FIRE APP * 360 DAYS ARO * NET 30 * YES *	SMEAL FIRE APP CO * 360 DAYS ARO * NET 30 * YES *	TOYNE INC * 300 DAYS ARO * NET 30 * YES *					
	QTY	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *
1	7	310,786.00	2,175,502.00 *	324717.00	2273019.00 *	330682.00	2314774.00 *	340930.00	2386510.00 *	342652.00	2398564.00 *
2	4	N/C	0.00 *	N/C	0.00 *	N/C	0.00 *	N/C	0.00 *	N/C	0.00 *
3	4	3,296.00	13,184.00 *	2850.00	11400.00 *	5687.00	22748.00 *	5918.00	23672.00 *	N/C	0.00 *
4	2	3,464.00	6,928.00 *	1040.00	2080.00 *	998.00	1996.00 *	942.00	1884.00 *	958.00	1916.00 *
5	4	6,890.00	27,560.00 *	5730.00	22920.00 *	6759.00	27036.00 *	6541.00	26164.00 *	6490.00	25960.00 *
6	1	N/B	0.00 *	N/C	0.00 *	890.00	890.00 *	N/B	0.00 *	N/B	0.00 *
7	4	1,100.00	4,400.00 *	2108.00	8432.00 *	N/C	0.00 *	N/C	0.00 *	N/C	0.00 *
8	4	117.00	468.00 *	389.00	1556.00 *	127.00	508.00 *	344.00	1376.00 *	111.00	444.00 *
9	7	340.00	2,380.00 *	538.00	3766.00 *	392.00	2744.00 *	298.00	2086.00 *	387.00	2709.00 *
10	7	443.00	3,101.00 *	888.00	6216.00 *	520.00	3640.00 *	613.00	4291.00 *	N/C	0.00 *
11	1	237.00	237.00 *	289.00	289.00 *	919.00	919.00 *	N/C	0.00 *	566.00	566.00 *
12	4	1,000.00	4,000.00 *	1036.00	4144.00 *	981.00	3924.00 *	926.00	3704.00 *	942.00	3768.00 *
13	2	7,100.00	14,200.00 *	N/C	0.00 *	N/C	0.00 *	N/C	0.00 *	N/C	0.00 *
14	2	N/C	0.00 *	N/C	0.00 *	N/C	0.00 *	N/C	0.00 *	N/C	0.00 *
15	2	6,770.00	13,540.00 *	8897.00	17794.00 *	N/C	0.00 *	6665.00	13330.00 *	5450.00	10900.00 *
16	1	3,400.00	3,400.00 *	2615.00	2615.00 *	2595.00	2595.00 *	3824.00	3824.00 *	3570.00	3570.00 *
17	4	52,100.00	208,400.00 *	48192.00	192768.00 *	53657.00	214628.00 *	64473.00	257892.00 *	48260.00	193040.00 *
18	2	2,114.00	4,228.00 *	1702.00	3404.00 *	1614.00	3228.00 *	906.00	1812.00 *	1260.00	2520.00 *
19	2	1,010.00	2,020.00 *	1432.00	2864.00 *	1416.00	2832.00 *	1152.00	2304.00 *	1370.00	2740.00 *
20	2	950.00	1,900.00 *	1383.00	2766.00 *	865.00	1730.00 *	124.00	248.00 *	N/C	0.00 *
21	2	700.00	1,400.00 *	932.00	1864.00 *	-142.00	-284.00 *	N/C	0.00 *	910.00	1820.00 *
22	4	4,305.00	17,220.00 *	4227.00	16908.00 *	3245.00	12980.00 *	2007.00	8028.00 *	4140.00	16560.00 *
23	7	265.00	1,855.00 *	252.00	1764.00 *	215.00	1505.00 *	401.00	2807.00 *	260.00	1820.00 *
24	7	265.00	1,855.00 *	252.00	1764.00 *	215.00	1505.00 *	401.00	2807.00 *	260.00	1820.00 *
25	2	799.00	1,598.00 *	640.00	1280.00 *	794.00	1588.00 *	2795.00	5590.00 *	1430.00	2860.00 *
26	7	931.00	6,517.00 *	843.00	5901.00 *	546.00	3822.00 *	824.00	5768.00 *	655.00	4585.00 *
27	7	931.00	6,517.00 *	843.00	5901.00 *	546.00	3822.00 *	824.00	5768.00 *	655.00	4585.00 *
28	3	670.00	2,010.00 *	1184.00	3552.00 *	894.00	2682.00 *	1455.00	4365.00 *	860.00	2580.00 *
29	6	865.00	5,190.00 *	1280.00	7680.00 *	2651.00	15906.00 *	1748.00	10488.00 *	2210.00	13260.00 *
30	4	50,644.00	202,576.00 *	48675.00	194700.00 *	15196.00	60784.00 *	20823.00	83292.00 *	N/B	0.00 *
31A	1	N/C	0.00 *	373.00	373.00 *	305.00	305.00 *	833.00	833.00 *	410.00	410.00 *
31B	1	792.00	792.00 *	920.00	920.00 *	461.00	461.00 *	N/C	0.00 *	N/C	0.00 *
32	1	1,645.00	1,645.00 *	1002.00	1002.00 *	903.00	903.00 *	N/C	0.00 *	780.00	780.00 *
33	1	565.00	565.00 *	323.00	323.00 *	87.00	87.00 *	N/C	0.00 *	N/C	0.00 *
34	1	120.00	120.00 *	323.00	323.00 *	87.00	87.00 *	N/C	0.00 *	N/C	0.00 *
35	1	120.00	120.00 *	323.00	323.00 *	87.00	87.00 *	N/C	0.00 *	N/C	0.00 *
36	1	N/C	0.00 *	323.00	323.00 *	87.00	87.00 *	N/C	0.00 *	N/C	0.00 *
37	1	1,600.00	1,600.00 *	1540.00	1540.00 *	1178.00	1178.00 *	1423.00	1423.00 *	1100.00	1100.00 *
38	3	-640.00	-1,920.00 *	987.00	2961.00 *	-1162.00	-3486.00 *	-554.00	-1662.00 *	310.00	930.00 *
39	1	322.00	322.00 *	N/C	0.00 *	221.00	221.00 *	N/C	0.00 *	N/C	0.00 *
40	1	61.00	61.00 *	765.00	765.00 *	8.00	8.00 *	60.00	60.00 *	N/B	0.00 *
41	1	295.00	295.00 *	646.00	646.00 *	87.00	87.00 *	N/C	0.00 *	N/B	0.00 *
42	1	322.00	322.00 *	N/C	0.00 *	221.00	221.00 *	128.00	128.00 *	N/C	0.00 *
43	7	N/C	0.00 *	599.00	4193.00 *	245.00	1715.00 *	432.00	3024.00 *	610.00	4270.00 *
44	7	1,070.00	7,490.00 *	1258.00	8806.00 *	978.00	6846.00 *	2094.00	14658.00 *	1988.00	13916.00 *
45	7	680.00	4,760.00 *	1038.00	7266.00 *	1006.00	7042.00 *	1185.00	8295.00 *	2125.00	14875.00 *
46	7	680.00	4,760.00 *	1038.00	7266.00 *	1006.00	7042.00 *	1185.00	8295.00 *	N/C	0.00 *
47	2	12,779.00	25,558.00 *	14682.00	29364.00 *	13608.00	27216.00 *	12688.00	25376.00 *	14780.00	29560.00 *
48	3	1,610.00	4,830.00 *	2676.00	8028.00 *	2385.00	7155.00 *	2268.00	6804.00 *	1960.00	5880.00 *
49	3	12,500.00	37,500.00 *	14523.00	43569.00 *	12470.00	37410.00 *	9109.00	27327.00 *	13100.00	39300.00 *
50	3	750.00	2,250.00 *	777.00	2331.00 *	N/C	0.00 *	N/C	0.00 *	N/C	0.00 *

BID ALL YES OR NO

NO \*

YES \*

YES \*

NO \*

NO \*

LOW TOTAL	2823256.00 *	2917669.00 *	2803174.00 *	2952571.00 *	2807608.00 *
LOW OVERALL	NO TOTAL *	2917669.00 *	2803174.00 *	NO TOTAL *	NO TOTAL *

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DISCLAIMER: THIS BID TABULATION INDICATES ONLY THE BIDS AS RECEIVED. ALL BIDS ARE SUBJECT TO VERIFICATION FOR ACCURACY, AND FOR SPECIFICATION AND CONTRACT COMPLIANCE. NO CONCLUSIONS ABOUT CONTRACT AWARDS SHOULD BE DRAWN FROM THESE PRELIMINARY TABULATIONS.

**NOTE: Spreadsheet will not show low bidder name in final column unless it is one of the first 8 vendors.**

JON'S MID AM FIRE *		ALEXIS FIRE EQUIP *		SUTPHEN CORP *		FIRE MASTER FIRE EQ *		DEEP SOUTH FIRE TRKS *		PIERCE MFG *			
210 DAYS ARO *		330 DAYS ARO *		N/R *		210 DAYS ARO *		260 DAYS ARO *		210 WORKING DAYS ARO *			
NET 30 *		NET 30 *		NET 30 *		\$4455 W/IN 7 DAYS, NET 45 *		NET 30 *		NET DELIVERY *			
YES *		YES *		YES *		YES *		YES *		YES *			
UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	LOW ITEM	
348101.00	2436707.00 *	349767.00	2448369.00 *	353290.00	2473030.00 *	367926.50	2575485.50 *	373885.00	2617195.00 *	380492.00	2663444.00 *	2175502.00	PRECISION FIRE APP
2847.00	11388.00 *	N/C	0.00 *	500.00	2000.00 *	2473.00	9892.00 *	N/C	0.00 *	1435.00	5740.00 *	0.00	PRECISION FIRE APP
1087.00	4348.00 *	2344.00	9376.00 *	2500.00	10000.00 *	N/B	0.00 *	2681.00	10724.00 *	760.00	3040.00 *	0.00	TOYNE INC
1766.00	3532.00 *	2650.00	5300.00 *	750.00	1500.00 *	413.00	826.00 *	2896.00	5792.00 *	959.00	1918.00 *	826.00	0.00
4084.00	16336.00 *	7216.00	28864.00 *	8800.00	35200.00 *	7471.00	29884.00 *	7211.00	28844.00 *	6675.00	26700.00 *	16336.00	JON'S MID AM FIRE
156.00	156.00 *	N/C	0.00 *	N/B	0.00 *	2602.00	2602.00 *	N/B	0.00 *	N/C	0.00 *	0.00	PRECISION FIRE APP
N/C	0.00 *	1050.00	4200.00 *	N/C	0.00 *	N/C	0.00 *	1132.00	4528.00 *	400.00	1600.00 *	0.00	MAX FIRE APP
516.00	2064.00 *	362.00	1448.00 *	308.00	1232.00 *	582.00	2328.00 *	123.00	492.00 *	388.00	1552.00 *	444.00	TOYNE INC
-251.00	-1757.00 *	155.00	1085.00 *	375.00	2625.00 *	1416.00	9912.00 *	538.00	3766.00 *	1307.00	9149.00 *	-1757.00	JON'S MID AM FIRE
633.00	4431.00 *	587.00	4109.00 *	N/C	0.00 *	1896.00	13272.00 *	888.00	6216.00 *	2582.00	18074.00 *	0.00	TOYNE INC
123.00	123.00 *	230.00	230.00 *	250.00	250.00 *	1092.00	1092.00 *	248.00	248.00 *	302.00	302.00 *	0.00	SMEAL FIRE APP CO
981.00	3924.00 *	972.00	3888.00 *	1390.00	5560.00 *	1807.00	7228.00 *	1046.00	4184.00 *	7.00	28.00 *	3704.00	SMEAL FIRE APP CO
236.00	472.00 *	N/C	0.00 *	564.00	1128.00 *	N/C	0.00 *	8179.00	16358.00 *	3780.00	7560.00 *	0.00	CRIMSON FIRE INC
828.00	1656.00 *	N/C	0.00 *	N/C	0.00 *	1708.00	3416.00 *	N/C	0.00 *	N/C	0.00 *	0.00	PRECISION FIRE APP
7770.00	15540.00 *	4848.00	9696.00 *	7300.00	14600.00 *	1042.00	2084.00 *	7800.00	15600.00 *	9552.00	19104.00 *	0.00	MAX FIRE APP
3222.00	3222.00 *	2274.00	2274.00 *	2875.00	5947.00 *	5947.00	5947.00 *	3576.00	3576.00 *	5702.00	5702.00 *	2274.00	ALEXIS FIRE EQUIP
65916.00	263664.00 *	48637.00	194548.00 *	60500.00	242000.00 *	68996.00	275984.00 *	34498.00	137992.00 *	59772.00	239088.00 *	137992.00	0.00
2862.00	5724.00 *	1416.00	2832.00 *	886.00	1772.00 *	1424.00	2848.00 *	1600.00	3200.00 *	1585.00	3170.00 *	1772.00	SUTPHEN CORP
1168.00	2336.00 *	1201.00	2402.00 *	1450.00	2900.00 *	1454.00	2908.00 *	3281.00	6562.00 *	1730.00	3460.00 *	2020.00	PRECISION FIRE APP
-173.00	-346.00 *	N/C	0.00 *	N/C	0.00 *	1356.00	2712.00 *	N/C	0.00 *	1414.00	2828.00 *	-346.00	JON'S MID AM FIRE
-95.00	-190.00 *	N/C	0.00 *	N/C	0.00 *	1030.00	2060.00 *	N/C	0.00 *	1224.00	2448.00 *	-284.00	MAX FIRE APP
3464.00	13856.00 *	2310.00	9240.00 *	3665.00	14660.00 *	3286.00	13144.00 *	3950.00	15800.00 *	2667.00	10668.00 *	8028.00	SMEAL FIRE APP CO
599.00	4193.00 *	475.00	3325.00 *	600.00	4200.00 *	559.00	3913.00 *	400.00	2800.00 *	555.00	3885.00 *	1505.00	MAX FIRE APP
599.00	4193.00 *	475.00	3325.00 *	600.00	4200.00 *	559.00	3913.00 *	400.00	2800.00 *	555.00	3885.00 *	1505.00	MAX FIRE APP
661.00	1322.00 *	1960.00	3920.00 *	1050.00	2100.00 *	1262.00	2524.00 *	N/C	0.00 *	875.00	1750.00 *	0.00	0.00
1072.00	7504.00 *	642.00	4494.00 *	600.00	4200.00 *	994.00	6958.00 *	750.00	5250.00 *	730.00	5110.00 *	3822.00	MAX FIRE APP
1072.00	7504.00 *	642.00	4494.00 *	600.00	4200.00 *	994.00	6958.00 *	750.00	5250.00 *	730.00	5110.00 *	3822.00	MAX FIRE APP
644.00	1932.00 *	1310.00	3930.00 *	1050.00	3150.00 *	1225.00	3675.00 *	1500.00	4500.00 *	1770.00	5310.00 *	1932.00	JON'S MID AM FIRE
829.00	4974.00 *	992.00	5952.00 *	N/C	0.00 *	627.00	3762.00 *	N/C	0.00 *	722.00	4332.00 *	0.00	SUTPHEN CORP
20935.00	83740.00 *	32000.00	128000.00 *	17000.00	68000.00 *	N/B	0.00 *	45800.00	183200.00 *	19590.00	78360.00 *	0.00	TOYNE INC
628.00	628.00 *	298.00	230.00 *	250.00	250.00 *	591.00	591.00 *	N/C	0.00 *	238.00	238.00 *	0.00	PRECISION FIRE APP
474.00	474.00 *	230.00	230.00 *	N/C	0.00 *	3829.00	3829.00 *	1400.00	1400.00 *	3077.00	3077.00 *	0.00	SMEAL FIRE APP CO
658.00	658.00 *	740.00	740.00 *	N/C	0.00 *	2203.00	2203.00 *	777.00	777.00 *	720.00	720.00 *	0.00	SMEAL FIRE APP CO
29.00	29.00 *	203.00	203.00 *	N/C	0.00 *	740.00	740.00 *	646.00	646.00 *	-13.00	-13.00 *	0.00	SMEAL FIRE APP CO
29.00	29.00 *	265.00	265.00 *	N/C	0.00 *	370.00	370.00 *	786.00	786.00 *	-13.00	-13.00 *	0.00	SMEAL FIRE APP CO
29.00	29.00 *	145.00	145.00 *	N/C	0.00 *	370.00	370.00 *	255.00	255.00 *	-13.00	-13.00 *	0.00	SMEAL FIRE APP CO
29.00	29.00 *	145.00	145.00 *	N/C	0.00 *	740.00	740.00 *	255.00	255.00 *	-13.00	-13.00 *	0.00	PRECISION FIRE APP
1447.00	1447.00 *	1160.00	1160.00 *	885.00	885.00 *	1024.00	1024.00 *	1634.00	1634.00 *	1162.00	1162.00 *	885.00	SUTPHEN CORP
743.00	2229.00 *	667.00	2001.00 *	N/C	0.00 *	2935.00	8805.00 *	1982.00	5946.00 *	-420.00	-1260.00 *	-3486.00	MAX FIRE APP
-152.00	-152.00 *	821.00	821.00 *	N/C	0.00 *	929.00	929.00 *	741.00	741.00 *	145.00	145.00 *	-152.00	JON'S MID AM FIRE
19.00	19.00 *	57.00	57.00 *	N/C	0.00 *	592.00	592.00 *	1286.00	1286.00 *	N/C	0.00 *	0.00	TOYNE INC
433.00	433.00 *	260.00	260.00 *	2675.00	2675.00 *	1480.00	1480.00 *	1600.00	1600.00 *	-150.00	-150.00 *	0.00	SMEAL FIRE APP CO
-152.00	-152.00 *	821.00	821.00 *	N/C	0.00 *	929.00	929.00 *	741.00	741.00 *	145.00	145.00 *	-152.00	JON'S MID AM FIRE
129.00	903.00 *	280.00	1960.00 *	N/C	0.00 *	292.00	2044.00 *	400.00	2800.00 *	277.00	1939.00 *	0.00	PRECISION FIRE APP
1434.00	10038.00 *	2010.00	14070.00 *	1735.00	12145.00 *	1461.00	10227.00 *	2208.00	15456.00 *	1435.00	10045.00 *	6846.00	MAX FIRE APP
917.00	6419.00 *	2150.00	15050.00 *	1350.00	9450.00 *	1627.00	11389.00 *	1175.00	8225.00 *	1052.00	7364.00 *	4760.00	PRECISION FIRE APP
917.00	6419.00 *	N/C	0.00 *	1350.00	9450.00 *	1627.00	11389.00 *	1175.00	8225.00 *	1052.00	7364.00 *	0.00	TOYNE INC
12924.00	25848.00 *	17480.00	34960.00 *	13600.00	27200.00 *	18778.00	37556.00 *	12971.00	25942.00 *	16871.00	33742.00 *	25376.00	SMEAL FIRE APP CO
1849.00	5547.00 *	2225.00	6675.00 *	2726.00	8178.00 *	1930.00	5790.00 *	1956.00	5868.00 *	2720.00	8160.00 *	4830.00	PRECISION FIRE APP
11388.00	34164.00 *	12250.00	36750.00 *	15750.00	47250.00 *	18401.00	55203.00 *	9025.00	27075.00 *	15992.00	47976.00 *	27075.00	0.00
N/C	0.00 *	N/C	0.00 *	N/C	0.00 *	1989.00	5967.00 *	600.00	1800.00 *	N/C	0.00 *	0.00	MAX FIRE APP

YES \*

YES \*

NO \*

NO \*

NO \*

YES \*

2997586.00 *	3001912.00 *	3018865.00 *	3157494.50 *	3196335.00 *	3253932.00 *	2425079.00 LOW OVERALL
2997586.00 *	3001912.00 *	NO TOTAL *	NO TOTAL *	NO TOTAL *	3253932.00 *	2803174.00 MAX FIRE APP

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CITY OF SPRINGFIELD MO  
 SOLICITATION: IFB #065-2012  
 FIRE APPARATUS - PUMPERS  
 TRADE/PURCHASE VEHICLE  
 OPENED: JANUARY 26, 2012

	VENDOR		PRECISION FIRE APP		CRIMSON FIRE INC *		MAX FIRE APPARATUS *		SMEAL FIRE APP CO *		TOYNE *
	(ITEM 51 EXCEPTIONS)		NO \$		NO *		NO *		NO *		NO *
	QTY	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *
51A TRADE AMOUNT OFFERED	1	N/B	0.00 *	165000.00	165000.00 *	170000.00	170000.00 *	170000.00	170000.00 *	55000.00	55000.00 *
51B PURCHASE AMOUNT OFFERED	1	155,000.00	155,000.00 *	165000.00	165000.00 *	170000.00	170000.00 *	N/B	0.00 *	N/B	0.00 *
BID ALL YES OR NO	(ITEM 51 ONLY)		NO *		YES *		YES *		NO *		NO *
LOW TOTAL			155000.00 *		330000.00 *		340000.00 *		170000.00 *		55000.00 *
LOW OVERALL			NO TOTAL *		330000.00 *		340000.00 *		NO TOTAL *		NO TOTAL *

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JON'S MID AM FIRE APP *		ALEXIS FIRE EQUIP *		SUTPHEN CORP *		FIREMASTER FIRE EQ *		DEEP SOUTH FIRE TRKS *		PIERCE MFG *	
NO *		NO *		YES *		NO *		NO *		NO *	
UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *
190000.00	190000.00 *	165000.00	165000.00 *	155000.00	155000.00 *	155000.00	155000.00 *	101000.00	101000.00 *	N/B	0.00 *
180000.00	180000.00 *	165000.00	165000.00 *	N/B	0.00 *	155000.00	155000.00 *	N/B	0.00 *	N/B	0.00 *
	YES *		YES *		YES *		YES *		NO *		NO *
	370000.00 *		330000.00 *		155000.00 *		310000.00 *		101000.00 *		0.00 *
	370000.00 *		330000.00 *		155000.00 *		310000.00 *	NO TOTAL	*	NO TOTAL	*