

SOLICITATION #080-2010 IFB

OPENED: February 19, 2010

		VENDOR		Southwest AV *		Electronic Video Sys *		Howard Industries *		SDN Mgmt Inc *		Morro Technologies *	
		DELIVERY		21 Days ARO *		10 Weeks *		30 Days ARO *		15 Days ARO *		90 Days ARO *	
		TERMS		Net 30 *		Net 30 *		Net 30 *		2.5%, 20 Days, Net 30 *		N/A *	
		EXCEPTIONS		YES *		No *		YES *		No *		YES *	
		QTY	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	
1	Digital Signage Software	1	N/B	0.00 *	62,182.00	62182.00	N/B	0.00	27,636.83	27636.83	18,977.60	18977.60	
2	Annual Maintenance	1	N/B	0.00 *	2,780.00	2780.00	N/B	0.00	4,995.00	4995.00	2,490.00	2490.00	
3	32" Touch Screen Monitors	2	3,355.00	6710.00 *	3,596.00	7192.00		2,168.00	4336.00	1,925.72	3851.44	3,288.00	6576.00
4	52" Monitors	16	2,223.00	35568.00 *	2,529.00	40464.00		2,569.00	41104.00	1,582.50	25320.00	3,248.53	51976.48
5	Set Up of Monitors	1	200.00	200.00 *	3,043.00	3043.00	N/B	0.00	17,980.00	17980.00	1,773.10	1773.10	
6	Wall Mount Brackets	12	125.00	1500.00 *	109.00	1308.00		108.00	1296.00	185.00	2220.00	244.75	2937.00
7	Ceiling Brackets	3	269.00	807.00 *	269.00	807.00		251.00	753.00	355.00	1065.00	411.18	1233.54
8	Media Players	8	994.00	7952.00 *	1,022.00	8176.00 *		684.00	5472.00 *	1,299.00	10392.00 *	1,946.75	15574.00 *
9	Installation of Media Players	1	100.00	100.00 *	1,629.00	1629.00 *	N/B	0.00 *	2,700.00	2700.00 *	5,467.50	5467.50 *	
10	OPTIONAL: Software Design		N/B	0.00 *	145.00	0.00 *	N/B	0.00 *	175.00	0.00 *	85.00	0.00 *	
BID ALL YES OR NO				YES *		YES *		YES *		YES *		YES *	
LOW TOTAL				52837.00 *		127581.00 *		52961.00 *		96160.27 *		107005.22 *	
LOW OVERALL				52837.00 *		127581.00 *		52961.00 *		96160.27 *		107005.22 *	

DISCLAIMER: THIS BID TABULATION INDICATES ONLY THE BIDS AS RECEIVED. ALL BIDS ARE SUBJECT TO VERIFICATION FOR ACCURACY, AND FOR SPECIFICATION AND CONTRACT COMPLIANCE. NO CONCLUSIONS ABOUT CONTRACT AWARDS SHOULD BE DRAWN FROM THESE PRELIMINARY TABULATIONS.

Pinnacle Sign Group *		ASI *		Killian Digital *		Whitlock Group *		
84 Days ARO *		56 Days ARO *		45 Days ARO *		45 Days ARO *		
N/A *		N/A *		2%, 15 Days, Net 30 *		N/A *		
YES *		YES *		YES *		No *		
UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	UNIT PRICE	EXTENSION *	LOW ITEM
61,733.00	61733.00	54,050.00	54050.00	59,402.00	59402.00	46,000.00	46000.00	
2,375.00	2375.00	1,750.00	1750.00	2,780.00	2780.00	1,200.00	1200.00	
5,751.00	11502.00	5,700.00	11400.00	3,576.00	7152.00	3,616.67	7233.34	
3,229.25	51668.00	3,385.00	54160.00	2,718.00	43488.00	2,605.56	41688.96	
4,520.00	4520.00	850.00	850.00	1,650.00	1650.00	27,575.92	27575.92	
114.00	1368.00	175.00	2100.00	122.00	1464.00	106.67	1280.04	
426.00	1278.00	410.00	1230.00	273.00	819.00	267.22	801.66	
1,478.00	11824.00 *	1,075.00	8600.00 *	1,008.00	8064.00 *	833.33	6666.64 *	5472.00 Howard Industries
8,980.00	8980.00 *	450.00	450.00 *	800.00	800.00 *	-	0.00 *	0.00 Howard Industries
305.00	0.00 *	150.00	0.00 *	250.00	0.00 *	150.00	0.00 *	
	YES *		YES *		YES *		YES *	
	155248.00 *		134590.00 *		125619.00 *		132446.56 *	5472.00 LOW OVERALL
	155248.00 *		134590.00 *		125619.00 *		132446.56 *	52837.00 Southwest AV